

A wide-angle photograph of a dry, dusty landscape under a hazy sky. In the middle ground, a person is standing next to a bicycle. In the foreground on the right, a black communication antenna is visible. The text "Unlock Opportunities in UN & NGO Procurement with Expert Guidance" is overlaid in white.

Unlock Opportunities in UN & NGO Procurement with Expert Guidance

Tailored advisory for private sector
companies entering the Aid & Relief market

Why Arche?

Are you ready to grow your business in the Aid & Relief sector? We simplify the process, provide hands-on support and help you stand out from competition.

Arche Consultancy specializes in helping private companies successfully enter and thrive in UN & NGO procurement.

Breaking into UN and NGO procurement is complex. Arche Consultancy offers practical guidance and leverages a wide network of humanitarian procurement & contracting specialists to help private sector companies navigate this unique market with confidence.





Our Services

We have walked this journey.
Now we walk it with you.

1

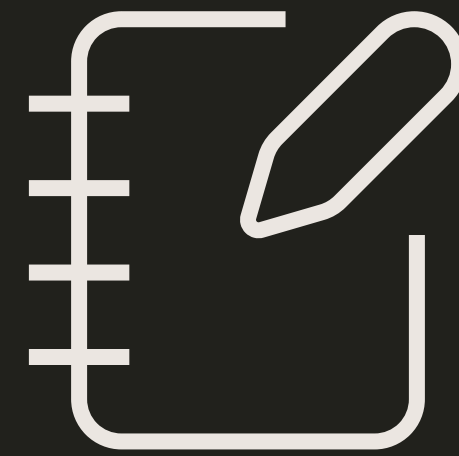


Eligibility & Capability Review

We begin by evaluating your company's strengths, processes, and documentation to determine your eligibility for UN or NGO procurement opportunities.

This includes reviewing your experience, certifications, references, and operational capacity against UN/NGOs requirements. We identify areas that may need strengthening and provide a clear, actionable plan to help you meet eligibility criteria and position your business for success.

2

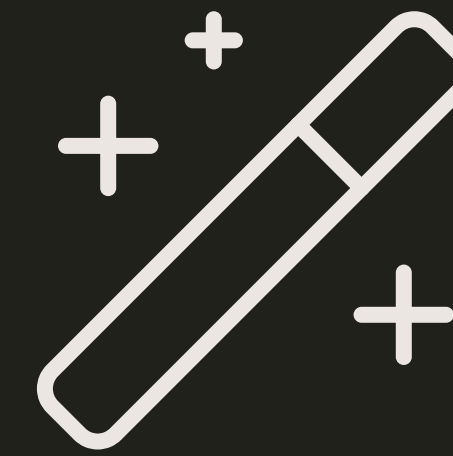


Vendor Registration

Depending on the product or service targeted, we help you register your company on the major UN tender platforms, ensuring you are visible and eligible when opportunities arise.

For certain procurement categories, we support your company in getting pre-vetted into restricted vendor lists which enables you to access these tenders. We guide you through the documentation process and provide tips to optimize your vendor profile, increasing your chances of being shortlisted.

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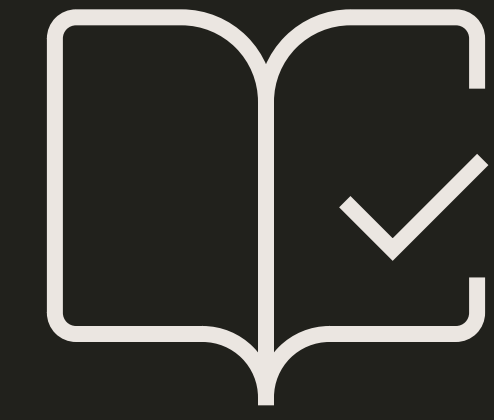


Strategic Tender Identification (A.I. driven)

Using our proprietary A.I. tool, we match opportunities across platforms to your profile, capabilities and ambitions which are sent to you regularly and automatically—no more wading through irrelevant tenders.

Unlike other solutions, our tool focuses uniquely on the humanitarian tender landscape with a customized tender identification based on the company profile, geographical areas of interest and capabilities.

4

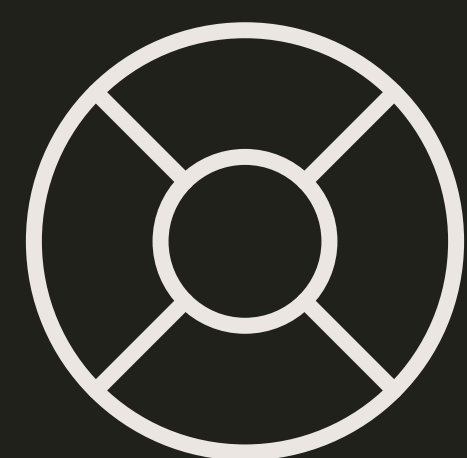


Proposal Development & Bid Strategy

Crafting a compelling bid for a major tender can take weeks. Our expert eyes have screened and evaluated hundreds of such bids, helping you fast-track the process.

Small mistakes can result in instant disqualification, wasting hours of work. We ensure that your bids are compliant and compelling, reflecting humanitarian values and align with UN and NGO goals.

5



Operational Support & Delivery

Benefit from our network and last-mile logistics expertise to ensure smooth delivery, even in challenging environments.

We support you throughout the entire process—from contract award to successful completion, helping you overcome operational hurdles and deliver results with confidence.

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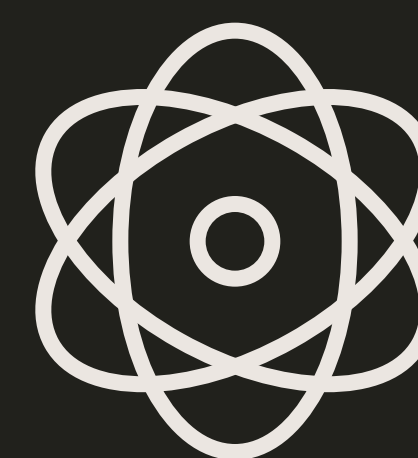


Profile Amplification & Sector Exposure

We help you build visibility in the humanitarian sector by connecting you to decision-makers and showcasing your achievements at relevant humanitarian sector events.

We help you communicate in a way that resonates with your clients and prospects, avoiding the common communication pitfalls.

7



Capacity Building

We empower your team to succeed in the UN & NGO market by identifying skills gaps and providing targeted training.

Our goal is to make your team self-reliant, ready to compete, and confident in delivering on humanitarian contracts.

How Do We Work Together?

It all begins with a free discovery call where we learn about your needs identify your company strengths and potential to compete on the Aid & Relief market.

We provide flexible hourly consulting rates and a convenient starter package designed for new vendors.



Starter Support Package

- Registration on the main UN platforms based on your sector of expertise
- A first assessment of where your company stands against UN/NGO tender requirements
- Access to 3 months of customized tender alerts based on your unique customer profile (A.I driven).



Our Difference

Humanitarian Procurement at Heart

Our team is powered by former UN & NGO procurement experts who truly understand the rules, processes, and mindset of humanitarian buyers.

We know what makes a proposal stand out—and we are committed to helping you succeed

A.I. Powered Intelligence

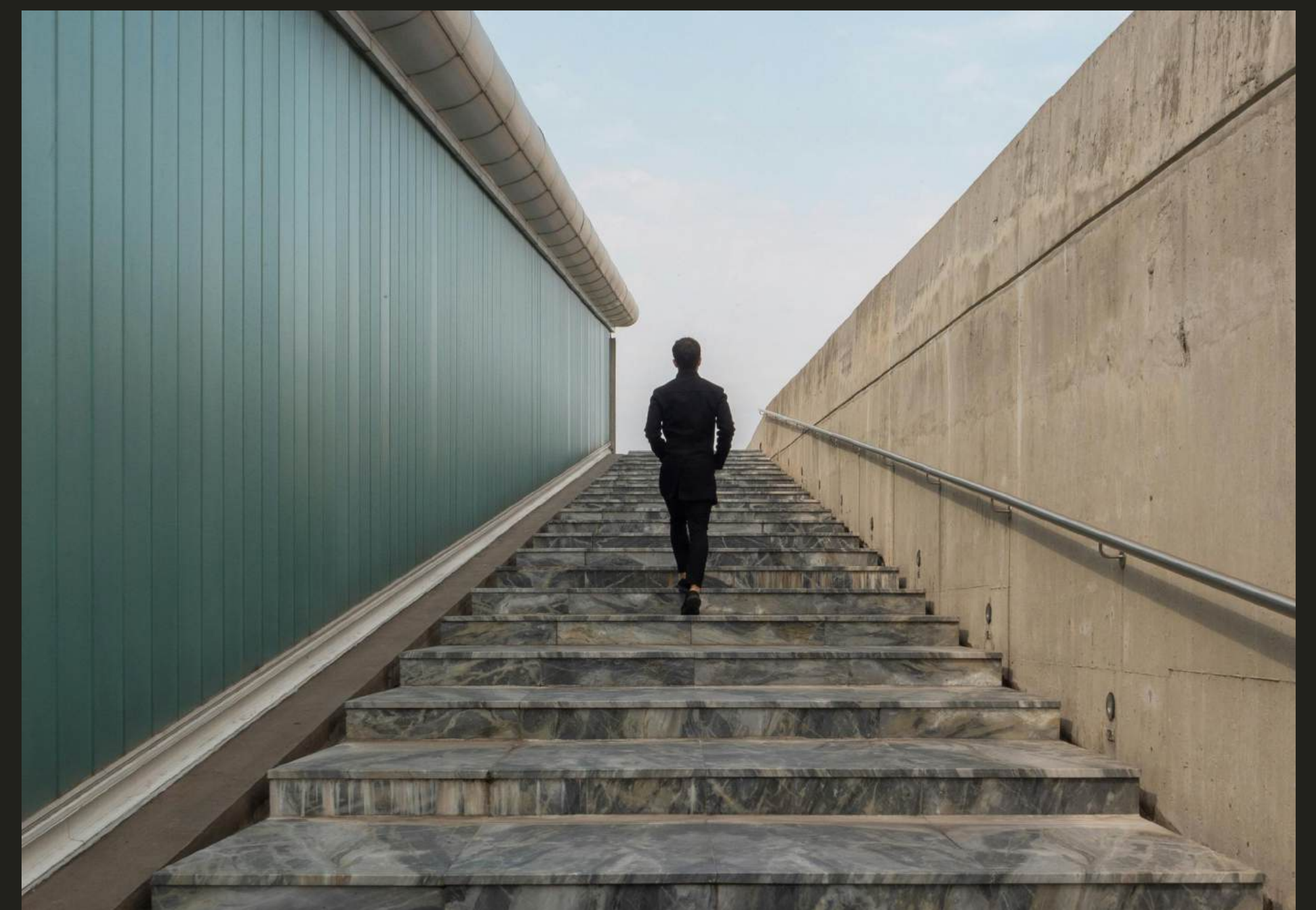
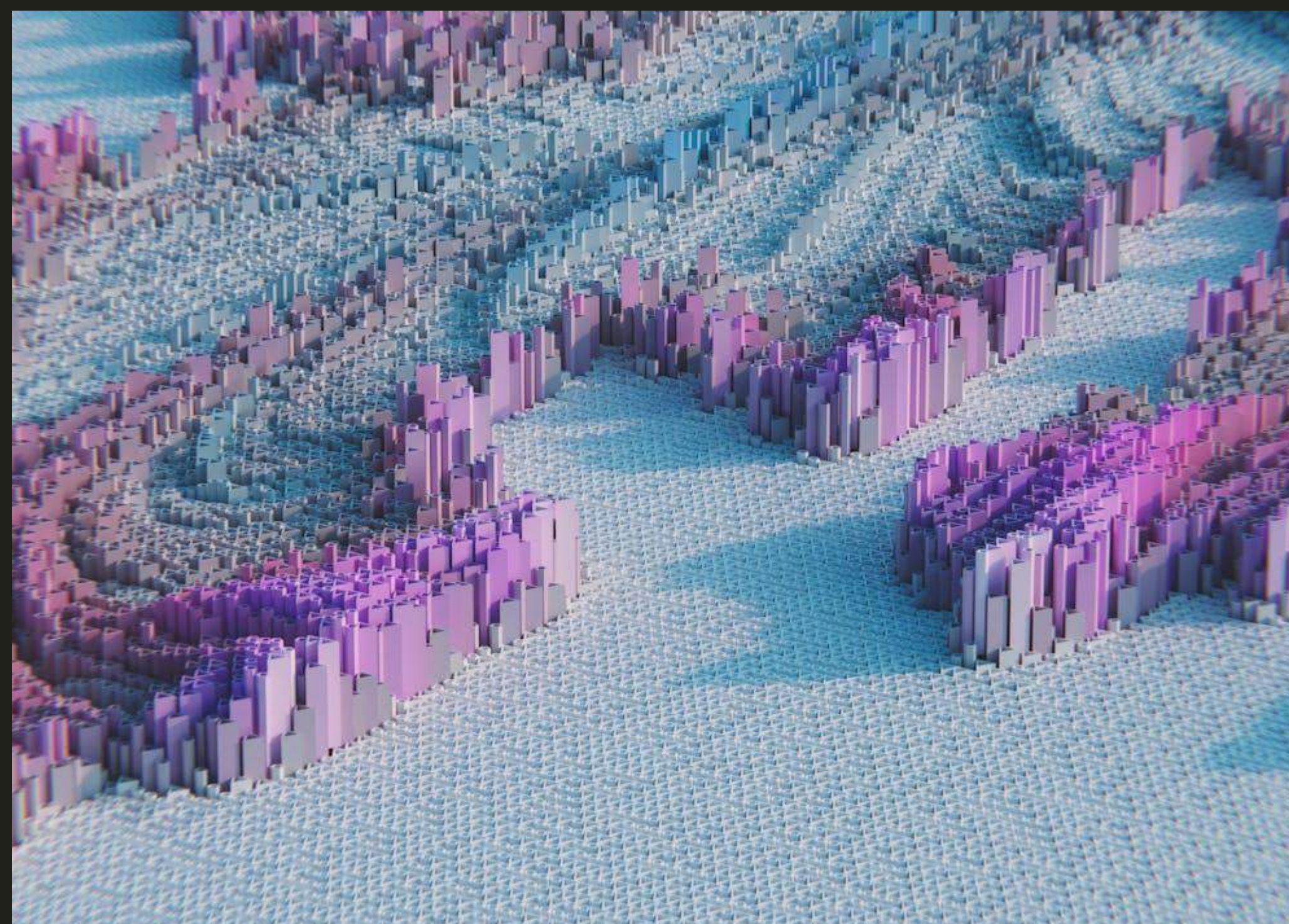
With our proprietary tender-matching tools, you will never miss a relevant opportunity. We focus on what matters most: helping you win, not just search.

Our technology saves you time and ensures every opportunity is tailored to your strengths and interests.

Discipline & Ambition

We blend precision and rigor with bold vision and a growth mindset.

We don't just offer advice— we bring real-world experience, having lived, evaluated, and delivered in the humanitarian sector.





Humanitarian Needs, Enterprise Expertise
One Collaboration

or Contact us

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Partner With Us To Grow In Aid & Relief

Book a free discovery call

[Book a Call](#)

Arche Consultancy FZE is a UAE-registered company.